

## New dual flow pump is “best in class”

Sunfab has launched a new dual flow pump on the market under the name SCPD 76/76. It is intended primarily for forestry cranes where there is a need for high flows that provide optimal control of the crane and good interlinking properties.



The new Sunfab SCPD 76/76 has been developed by the Design Department at Sunfab in Hudiksvall. Intended primarily for forestry cranes that require high flows.

– “The difficulty facing the designers was to design a pump that could deliver two large flows, while still being sufficiently compact to be fitted to all of the power take-offs used in the market,” explains Lars Häggroth, Product Manager, Sunfab. “Our new dual flow pump is without a doubt “best in class”. For example, it has the very highest flow at max. 2 times 127 l/min. and the highest speed at 1,700 rpm. The SCPD 76/76 also has the smallest outer dimensions, which means that the pump can be fitted directly onto the power take-off in very confined spaces.”

### Delivery early 2015

The SCPD 76/76 was premièred at the Elmia Lastbil trade fair in Jönköping on 20-23 August. There was a high level of interest from the industry, and many customers are now waiting with keen anticipation for deliveries of the new pump to start in early 2015.



Lars Häggroth, Product Manager, Sunfab.

### From the MD



### Autumn is here!

We have had a fantastic summer in Sweden and I hope you have all had an opportunity to enjoy the vacation.

So far, this year we have experienced both challenges and success. We have succeeded in achieving a stable order intake and invoicing, even though there has been quite some global turbulence.

Autumn has taken an interesting turn in many ways. There is a great demand for our products, and we have had a very positive response to the launch of the SCPD 76/76 and SAP (A and C) at Elmia Lastbil from our current and potential customers.

We have also participated in the world's biggest lorry trade fair, International Trade Fair for Mobility, Transportation and Logistics (IAA) in Hanover at the end of September, where we had confirmation that our product launch has come at the right time.

Although we are heading into the darker season, I still see a bright future on our horizon.

Best regards, Marie

### NOTES

#### Accessory Catalogue

We've updated our [accessories interface](#) on the Sunfab website. You can now apply filters to your selection of accessories for

[Click here](#) to see a film about the 76/76 in your browser.



## A new range of powerful lightweight pumps

Our new range of SAP pumps has been developed to meet the market's requirements for light weight and high performance. The programme has now been extended to include sizes from 12 to 108 cm<sup>3</sup>/rev.



*Sunfab is now launching the SAP range in all three housing sizes, making the programme complete. This means that Sunfab can offer the broadest range in the market, with no fewer than 12 different sizes.*

In autumn 2013 Sunfab introduced a lightweight SAP pump in the medium size range 40-64 cm<sup>3</sup>/rev. A totally new range of pumps in aluminium alloy, characterised primarily by the fact that it can offer high working pressure, high efficiency, light weight and Sunfab's well-

### More benefits with SAP

The SAP aluminium pump also has other important benefits. For example, the SAP has better abilities to divert heating from the hydraulic system. This means that the oil temperature in the system can be kept at a

pumps or motors. All of the accessories have been categorised and under each product you will find more information in the form of, for example, installation instructions, and data sheets. Another option is to click directly into the "Accessory Catalogue". It is currently presented in three languages in the same way as before. (English, German and Swedish)

The catalogue is digital, so you can scroll directly on screen. You can also perform keyword searches, print out a page, or download the entire catalogue as a PDF.

The website and catalogue will be regularly updated when new accessories are added to the range.



### Sunfab at Elmia Lastbil Trade Fair

Sunfab participated at Elmia Lastbil from August 20th to 23rd - one of the industry's largest and most important trade fairs in Europe. There was huge interest in Sunfab's products and many potentially valuable customer contacts were made.

### Many new products

"Our participation at the fair was especially enjoyable this year because we had so many new products," Per Sundin, Sunfab's Sales Manager, tells us. "This was the best exhibition for many years," continues Per. "We had a steady stream of visitors every day and their interest was fairly evenly divided between our new products, SAP, SVH 130 and 76/76. There was also a lot of talk about technology because the visitors were a mixture of both body-builders and end customers," concludes Per.



known high quality.

#### **The broadest programme on the market**

Sunfab is now launching two more housing sizes in the SAP range, making the programme complete. This means that Sunfab can offer the broadest range of single flow pumps in the market, with no fewer than 12 different SAP sizes. From 12 to 108 cm<sup>3</sup>/rev. There is also the SAPT for applications that require max. 300 bar in sizes 90 and 130 cm<sup>3</sup>/rev.

lower level, resulting in a longer useful life for components. Many people also appreciate the SAP's lower weight, thanks to the housing being made of aluminium alloy, which also makes it corrosion-free.

#### **Delivery times**

The new SAP range in sizes 40-64 cm<sup>3</sup>/rev. can be ordered with normal delivery times. Other sizes can be delivered as from February 2015. The programme of accessories is the same as for the SCP range.

## Sunfab at the world's largest commercial vehicle show

IAA Commercial Vehicles in Hannover from September 25 to October 2 is the world's largest trade fair for mobility, transport and logistics. It attracts over 240,000 visitors and as many as 2,000 exhibitors. Sunfab was there to present its new products in the form of SAP and 76/76.



*Sunfab's stand at IAA Commercial Vehicles.*

#### **Visitors from all around the world**

IAA is the most important fair in in 2014 for Sunfab. Visitors attend from all over the world, so Sunfab had also placed great importance on having an attractive and stylish stand that really showed off the new products well. The stand was mainly staffed by personnel from Sunfab's German subsidiary, but Swedish staff were also there most of the time.

#### **Great interest**

"There was a lot of interest in Sunfab's new products and we made many customer contacts during the fair," says Martin Sidenvall, Sales and Marketing Director, Sunfab. "In addition to contact with a number of interesting new potential customers, IAA also gives us a unique opportunity to meet many of our international distributors. They are often at IAA as visitors," says Martin Sidenvall.

## Sunfab "On top of the World"





*Marc Burns, Sunfab UK promotes Sunfab at Base Camp on Everest.*

Marc Burns, Sales Manager, Sunfab UK has for many years dreamed of scaling Mt. Everest. This April he made that dream come true by flying halfway round the world and ascending to Base Camp on Everest, a height of 5,500 metres above sea level. Marc trained for the arduous ascent with walking and running to improve his stamina.

#### **Debilitating stomach illness**

Unfortunately whilst in Kathmandu Marc contracted a parasitic stomach infection. This was extremely draining and was to make the climb ahead even more gruelling.

"The thin air at base camp makes climbing hard enough but with my illness it was a living hell, people will find this hard to believe but at one point it took one hour to ascend 25 metres. However the amazing view and the feeling of tranquility on the first morning made all of the hardship worth while." Comments Marc.

#### **Avalanche killed 16 people**

Three hours after leaving base camp tragedy struck Everest. An enormous avalanche killed 16 people and came within 150 metres of base camp. Marc was lucky enough to already be out of reach, but had previously met many of the 50 sherpas who were caught up in the avalanche.

#### **Bitten by the bug**

The Everest ascent was Marcs first adventure trip outside of the UK and he is positive it won't be his last.



*Marc Burns, Sales Manager - Sunfab UK*